



Unique Underwriting Capabilities

Finance Factors' unique underwriting guidelines provide flexibility in structuring and approving loans. We differentiate ourselves from other mortgage lenders in the following underwriting categories:

Common Sense Underwriting	<ul style="list-style-type: none"> Based on the circumstances, our Business Development Managers work with our underwriters to structure the best loan terms for the borrower We look beyond ratios, percentages and credit scores to make the loan work
Multiple Properties Can Be Used As Collateral	<ul style="list-style-type: none"> More than one property can be used as collateral (unlike many lenders) Minimizes the need for additional cash down Allows for larger loan amounts With sufficient equity in additional collateral, allows for 100% financing (or more) on purchase transactions Allows flexibility in structuring the loan
Flexible Condo Underwriting	<ul style="list-style-type: none"> Owner-occupancy ratios below 50% Site condos No HO-6 policy required
Borrowers or Guarantors Can Be Entities	<ul style="list-style-type: none"> LLCs/Corporations/S Corps 1031 Reverse Exchanges Partnerships & Trusts
Flexible Down Payment Requirements	<ul style="list-style-type: none"> Allowable gifts (no maximum) Subordinate financing allowed
Tax Assessed Values Can Be Used	<ul style="list-style-type: none"> Up to 70% LTV for loans up to \$150,000; 60% LTV up to \$250,000 Fee simple properties only Recent comp sales must substantiate values
Special Properties Considered	<ul style="list-style-type: none"> Non-conforming properties Properties listed for sale Agriculture-zoned properties over 5 acres Properties needing repairs Loan amounts up to \$5,000,000. Call to discuss larger requests.



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THE MODERN WAY TO MORTGAGE