SBA 504 Loan Program

Low rate, long-term financing for Hawaii's growing Small Business Owners

The SBA 504 program is designed for small businesses to purchase or refinance an existing commercial building or office, or acquire a commercial property at market interest rates without having to provide a large down payment. Businesses can save cash to invest into managing their operations.

With SBA 504 Financing, small businesses can:

- Preserve liquidity with a low down payment
- ♦ Increase cash flow with low fixed-rate interest rates

Eligibility Requirements	 Must be owner-operated for-profit entity located in the State of Hawaii Meets SBA size-standards: a) Tangible net worth of business \$15 million or less; b) Average after-tax profit of \$5 million or less for the last two operating years ≥ 51% owner-occupancy for existing structure/building
Interest Rate	 SBA 504 long-term fixed rate options Payments fully amortized through term of loan
Available Terms	♦ Up to 20 years
Typical Loan Structure	Financing project typically involves a first mortgage from Finance Factors (50%), a second mortgage (40%) from a non-profit community-based company licensed by the Small Business Association (SBA). Borrower's down payment would then be 10%.

Benefits to Borrower

- ♦ Save money! Down payment- as low as 10%
- ♦ Choose your term! Longer repayment terms- up to 20 years
- ♦ Competitive Rates! Fixed rate financing below market pricing
- ♦ Peace of Mind! Predictable monthly payments
- ♦ Dependability! Commercial loan experts will walk you through each step of the process



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