

THE LIST

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MORTGAGE LENDERS, RESIDENTIAL

RANKED BY TOTAL DOLLAR AMOUNT OF HAWAII RESIDENTIAL MORTGAGE LOANS FUNDED JAN. 1 - DEC. 31, 2020

Business Name / 2020 Rank (* did not previously rank) Website	Address Phone	Total ¹	Total Loans ⁷	Top Local Executive(s)
1 First Hawaiian Bank ^② fhb.com	999 Bishop St. Honolulu, HI 96813 808-525-7000	\$1.2 billion ²	2,348	Bob Harrison, Chairman/President/CEO
2 American Savings Bank ^③ asbhawaii.com	300 N. Beretania St. Honolulu, HI 96817 808-627-6900	\$1.2 billion ³	2,600	Ann Teranishi, President/CEO Beth Whitehead, EVP/Chief Administrative Officer Dani Aiu, EVP, Consumer Banking Gabe Lee, EVP, Commercial Banking
3 Central Pacific Bank ^④ cpb.bank	220 S. King St. Honolulu, HI 96813 808-544-0500	\$1 billion ⁴	1,951	Paul Yonamine, Executive Chairman A. Catherine Ngo, President
4 Homebridge Financial Services Hawaii ^⑤ homebridge.com	4211 Waialae Ave., #107 Honolulu, HI 96816 808-739-7816	\$774.03 million	1,515	Keri Shepherd, keri.shepherd@homebridge.com Jennifer Coutts, Producing Area Managers jennifer.coutts@homebridge.com
5 B & B Mortgage Solutions ^⑥ bbmortgagehawaii.com	45-1144 Kamehameha Hwy., #404 Kaneohe, HI 96744 808-236-4289	\$588.36 million	1,179	Bobby Chow, bobby@bbhawaii.com Bradley Shinagawa, Partners
6 Compass Home Loans ^⑥ compasshawaii.com	1357 Kapiolani Blvd., #1450 Honolulu, HI 96814 808-518-3650	\$484.46 million	933	Jon Whittington, President jwhittington@compasshawaii.com
7 Hawaii State FCU ^⑦ hawaiistatefcu.com	560 Halekauwila St, Fl 5 Honolulu, HI 96813 808-447-8050	\$456.5 million	1,429	Andrew Rosin, President/CEO
8 House of Finance Inc. ^⑧ hofhawaii.com	2300 N. King St. Honolulu, HI 96819 808-847-8493	\$249.99 million	467	Roland Casamina, President/CEO roland@hofhawaii.com
9 Finance Factors Ltd. ^⑩ financefactors.com	1164 Bishop St., #300 Honolulu, HI 96813 808-522-2000	\$185.34 million	382	Russell Lau, CEO Steven Teruya, Vice-Chairman Rob Nelson, President Kristi Maynard, EVP/CFO
10 HawaiiUSA FCU ^⑪ hawaiiusafcu.com	1226 College Walk Honolulu, HI 96817 808-534-4300	\$138.97 million	289	Kari Yoneshige, President/CEO contactus@hawaiiusafcu.com Greg Young, Chief Lending Officer
11 Aloha Pacific FCU ^⑫ alohapacific.com	832 S. Hotel St. Honolulu, HI 96813 808-531-3711	\$111.47 million	242	Vince Otsuka, President/CEO
12 Paradise Home Mortgage ^⑬ paradisemortgage.com	730 Kumukahi Honolulu, HI 96825 808-461-3933	\$101.61 million	228	Jeff Grillion, President
13 Hawaii Community FCU ^⑭ hicommfcu.com	73-5611 Olowalu St Kailua-Kona, HI 96740 808-930-7700	\$83.85 million	246	Tricia Buskirk, President/CEO
14 Gather FCU ^⑮ gatherfcu.org	4493 Pahee St Lihue, HI 96766 808-246-6791	\$56.99 million	237	Tess Shimabukuro, President/CEO
15 Hickam FCU ^⑯ hickamfcu.org	1260 Kualea St. Pearl City, HI 96782 808-423-1391	\$55.11 million	258	Scott Kaulukukui, President/CEO Drezleen Oshiro, SVP, Operations
16 Hawaii Central FCU ^⑰ hawaiicentral.org	681 S. King St. Honolulu, HI 96813 808-536-3677	\$22.33 million	66	Drake Tanabe, President/General Manager
17 University of Hawaii FCU ^⑱ uhfcu.com	2019 S. King St. Honolulu, HI 96826 808-983-5500	\$21.37 million	58	Travis Bow, President/CEO

¹ Includes first and second mortgages

² \$1,203,525,564

³ \$1,200,000,000

⁴ \$1,004,766,660

NOTES: NA - not applicable, not available or not approved

► CLOSER LOOK

ABOUT THE LIST

Information was obtained from firm representatives. Information on The List was supplied by individual companies through questionnaires, phone interviews, company websites, and could not be verified independently by Pacific Business News. Only those that responded to our inquiries were listed.

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